Information on Sales Arrangements No.1

銷售安排資料1號

Name of the Phase of the Development:	THE PAVILIA BAY
發展項目期數名稱:	柏傲灣
Date of the Sale:	From 20 January 2017 (the "First Date of Sale")
出售日期:	由 2017 年 1 月 20 日(「出售首日」)起
Time of the Sale:	On 20 January 2017 :
出售時間:	From 8:30am to 9:00 p.m.
	From 21 January 2017 and thereafter: From 11 a.m. to 8 p.m.
	2017年1月20日:
	由上午8時30分至晚上9時
	由2017年1月21日起:
	由上午11時至晚上8時
Place where the sale will take place: 出售地點:	Shops 3016 - 3017, Level 3 of D·PARK, 398 Castle Peak Road, Tsuen Wan, Hong Kong ("The Sales Office")
	香港荃灣青山道 398 號愉景新城第三層 3016-3017 號舖
	("售樓處")
Number of specified residential	400
properties that will be offered to be sold	
將提供出售的指明住宅物業的數目	

Description of the specified residential properties that will be offered to be sold:

將提供出售的指明住宅物業的描述:

The following units in T1A of Tower 1:

以下在第1座之T1A之單位:

27A, 28A, 30A, 31A, 32A, 33A, 35A, 36A, 37A, 38A, 39A, 40A, 41A, 42A, 43A, 45A, 46A, 47A, 48A, 49A, 50A, 51A, 52A, 53A, 55A, 3B, 5B, 6B, 7B, 8B, 9B, 10B, 11B, 12B, 15B, 16B, 17B, 18B, 19B, 20B, 21B, 22B, 23B, 25B, 26B, 27B, 28B, 30B, 31B*, 32B, 33B, 35B, 36B, 37B, 38B, 39B, 40B, 41B, 42B, 43B, 45B, 46B, 47B, 48B, 49B, 50B, 51B, 52B*, 53B, 55B, 27C, 28C, 30C, 31C*, 32C, 33C, 35C, 36C, 37C, 38C, 39C, 40C, 41C, 42C, 43C, 45C, 46C, 47C, 48C, 49C*

The following units in T1B of Tower 1:

以下在第1座之T1B之單位:

3A, 5A, 6A, 7A, 8A, 9A, 10A, 11A, 12A, 15A, 16A, 17A, 18A, 19A, 20A, 21A, 22A, 23A, 25A, 26A, 27A, 28A, 30A, 31A, 32A, 33A, 35A, 36A, 37A, 38A, 39A, 40A, 41A, 42A, 43A, 45A, 46A, 47A, 48A, 49A, 50A, 51A, 52A, 53A, 55A, 56A, 57A, 3C, 5C, 6C, 7C, 8C, 9C, 10C, 11C, 12C, 15C, 16C, 17C, 18C, 19C, 20C, 21C, 22C, 23C, 25C, 26C, 27C, 28C, 30C, 31C, 32C, 33C, 35C, 36C, 37C, 38C, 39C, 40C, 41C, 42C, 43C, 45C, 46C, 47C, 48C, 49C, 50C, 51C, 52C, 53C, 55C, 56C, 57C

The following units in T2B of Tower 2:

以下在第2座之T2B之單位:

3A, 5A, 6A, 7A, 8A, 9A, 10A, 11A, 12A, 15A, 16A, 17A, 18A, 19A, 20A, 21A, 22A, 23A, 25A, 26A, 28A, 29A, 30A, 31A, 32A, 33A, 35A, 36A, 37A, 38A, 39A, 40A, 41A, 42A, 43A, 45A, 46A, 47A, 48A, 49A, 50A, 51A, 52A, 53A, 3B, 5B, 6B, 7B, 8B, 9B, 10B, 11B, 12B, 15B, 16B, 17B, 18B, 19B, 20B, 21B, 22B, 23B, 25B, 26B, 28B, 29B, 30B, 31B, 32B, 33B, 35B, 36B, 37B, 38B, 39B, 40B, 41B, 42B, 43B, 45B, 46B,

47B, 48B, 49B, 50B, 51B, 52B, 53B, 18C, 19C, 20C, 21C, 22C, 23C, 25C, 26C, 28C, 29C, 30C, 31C, 32C, 33C, 35C, 36C, 37C, 38C, 39C, 40C, 41C, 42C, 43C, 45C, 46C, 47C, 48C, 49C, 50C, 51C, 52C, 53C, 18D, 19D, 20D, 21D, 22D, 23D, 25D, 26D, 28D, 29D, 30D, 31D, 32D, 33D, 35D, 36D, 37D, 38D, 39D, 40D, 41D, 42D, 43D, 45D, 46D, 47D, 48D, 49D, 50D, 51D, 52D, 53D, 18E, 19E, 20E, 21E, 22E, 23E, 25E, 26E, 28E, 29E, 30E, 31E, 32E, 33E, 35E, 36E, 37E, 38E, 39E, 40E, 41E, 42E, 43E, 45E, 46E, 47E, 48E, 49E, 50E, 51E, 52E, 53E, 18F, 19F, 20F, 21F, 22F, 23F, 25F, 26F, 28F, 29F, 30F, 31F, 32F, 33F, 35F, 36F, 37F, 38F, 39F, 40F, 41F, 42F*, 43F, 45F, 46F, 47F, 48F, 49F, 50F, 51F, 52F, 53F

The method to be used to determine the order of priority in which each of the persons interested in purchasing any of the specified residential properties may select the residential property that the person wishes to purchase:

將會使用何種方法,決定有意購買該等指明住宅物業的每名人士可揀選其意欲購買的住宅物業的優 先次序:

A. On 20 January 2017 :

The persons or companies incorporated in Hong Kong (companies not incorporated in Hong Kong are not eligible) who are interested in purchasing any of the specified residential properties must follow the procedures below:-

- 1. Each of those persons and any one of the directors of each of the above mentioned companies incorporated in Hong Kong must submit:
 - a. the Registration of Intent duly completed and signed by the registrant (individual or company). Each person or company (whether in his/its own name or in joint names with any other party(ies)) may only submit a maximum of 2 Registrations of Intent. Each Registration of Intent will have an entitlement to purchase a maximum of 2 specified residential properties.
 - b. for each Registration of Intent, one cashier order in the amount of HK\$200,000 (or 2 cashier orders each in the sum of HK\$200,000 if the person or company is interested in purchasing 2 specified residential properties) made payable to "DEACONS" which shall be used for part payment of the preliminary deposit when purchasing a specified residential property; and
 - c. a copy of the person's H.K.I.D. Card(s) or Passport(s) (as the case may be) or (if the registrant is a company incorporated in Hong Kong) copies of H.K.I.D. Card or Passport of the Director of the company, Business Registration Certificate, Certificate of Incorporation and the latest Annual Return of the company

to "The Sales Office" on or before 18 January 2017 (from 11:00 a.m. to 8:00 p.m. on any days on or before 17 January 2017 and from 11:00 a.m. to 4:00 p.m. on 18 January 2017) in order to register for eligibility to balloting.

- 2. Late submission of registration will not be accepted. The Registration of Intent is personal to the registrant and shall not be transferrable.
- 3. Balloting arrangements:
 - a. The balloting will take place on 19 January 2017 at "The Sales Office" for the purposes of determining the order of priority of registrants in selecting and purchasing specified residential properties ("the order of priority") and dividing all registrants into one or more group(s). The balloting results, including "the order of priority", "registration number", "division of group", "check-in timeslot for each group" and "check-in venue for each group" ("venue") will be posted at "The Sales Office" at or after 3:00 p.m. on 19 January 2017. The opening hours of "The Sales Office" on 19 January 2017 are from 11:00 a.m. to 8:00 p.m.
 - b. On the First Date of Sale, the registrants who have submitted the Registration of Intent shall personally attend at the "venue" according to the "check-in timeslot for each group" in the balloting results posted by the Vendor. The registrants must bring along their H.K.I.D.

^{*}Sale of this unit is suspended

^{*}此單位暫不提供出售

Card(s) or Passport(s) (as the case may be) (if the registrant(s) is/are individual(s)) or Business Registration Certificate, Certificate of Incorporation, the latest Annual Return of the registrant and H.K.I.D. Card of the Director of the registrant (if the registrant(s) is/are company(ies) incorporated in Hong Kong) and the official receipt for the Registration of Intent. The registrants whose identities have been verified by the Vendor shall be eligible for the selection of the specified residential properties.

- c. The Vendor reserves the right, for the purposes of maintaining order at the "The Sales Office" and/or facilitating smooth sale of the specified residential properties, to adjust the time and date of the "division of group", the "check-in timeslot for each group" and the "venue".
- d. Any changes to the time and date of "division of group", the "check-in timeslot for each group" and the "venue" for the selection of the specified residential properties will be posted at "The Sales Office". The Vendor will not give individual notification to the Registrants for such change.
- e. The registrants who arrive at the "venue" beyond "check-in timeslot for each group" shall not be eligible to participate in the selection of the specified residential properties.
- 4. The balloting will be performed by computer. The Vendor shall not be responsible to the registrants for any error or omission contained in the balloting arrangements and/or results.
- 5. The registrants of each Registration of Intent shall proceed to select a maximum of 1 (if 1 cashier's order has been submitted with that Registration of Intent) or a maximum of 2 (if 2 cashier's orders have been submitted with that Registration of Intent) specified residential property(ies) which is or are still available at the time of selection in the order of priority according to the balloting result.
- 6. Before entering into the preliminary agreement for sale and purchase in respect of any specified residential property, the registrant(s) may request the Vendor on spot to add one or more immediate family members of any individual comprising that registrant as joint purchaser(s) provided that the registrant must provide the relevant supporting documents to the satisfaction of the Vendor to prove their relationship(s). The Vendor reserves its absolute discretion to allow or reject the registrant to add any person(s) and /or the number of person signing the preliminary agreement for sale and purchase.
- 7. The Vendor reserves its right, after the receipt of Registration of Intent, to reject the registration if the registrant does not meet the specific requirements, and the rejected Registration of Intent will not be included in the above balloting.
- 8. The sale of specified residential properties is subject to availability. Please note that the completion of the confirmation and verification of a registrant's identity, any order of priority in respect of the selection of specified residential properties, or admittance of any person to the waiting queue at the "The Sales Office" by the Agent appointed by the Vendor does not guarantee that the registrant/person will be able to purchase any residential property.
- 9. If the registrant has not purchased any specified residential property or if the number of residential properties purchased by the registrant is less than the number of cashier orders submitted, the unused cashier order(s) will be available for collection by the registrant or such person duly authorized by the registrant at "The Sales Office" on or after 21 January 2017 from 11:00 a.m. to 8:00 p.m.

On the First Date of Sale, in the event after all selection of specified residential properties according to the above balloting results, there are specified residential properties remaining to be sold, the remaining available specified residential properties will be offered to be sold at "The Sales Office" on a first come first served basis.

In case of any dispute, the Vendor reserves its absolute right to allocate any specified residential properties to any interested person by any method.

Each of those persons and any one of the directors of each of the above mentioned companies

incorporated in Hong Kong must submit:

- a. the Registration of Intent duly completed and signed by the registrant (individual or company)
- b. each cashier orders are in the amount of HK\$200,000 (the number of cashier orders shall be same as the number of specified residential properties the registrant is interested in purchasing) made payable to "DEACONS" which shall be used for part payment of the preliminary deposit when purchasing a specified residential property; and
- c. a copy of the person's H.K.I.D. Card(s) or Passport(s) (as the case may be) or (if the registrant is a company incorporated in Hong Kong) copies of H.K.I.D. Card or Passport of the Director of the company, Business Registration Certificate, Certificate of Incorporation and the latest Annual Return of the company

to "The Sales Office" in order to register for eligibility to the selection of the specified residential properties remaining to be sold.

Companies not incorporated in Hong Kong are not eligible to purchase any of the specified residential properties of the Phase of the Development, whether or not the specified residential properties are included in this Information on Sales Arrangements.

Arrangements under adverse weather:

If Tropical Cyclone Warning Signal No. 8 or above or Black Rainstorm Warning Signal is in effect in Hong Kong at any time between the hours of 7:30 a.m. and 9:00 p.m. on the First Date of Sale, then, for the safety of the registrants and the maintenance of order at The Sales Office, the Vendor reserves its absolute right to change the date(s) and/or time (including the closing date and/or time) for submission of Registration of Intent and/or the First Date of Sale to such other date(s) and/or time as the Vendor may consider appropriate and/or to close The Sales Office. Details of the arrangement will be posted by the Vendor on the website (www.thepaviliabay.com.hk) designated by the Vendor for the Phase of the Development. Registrants will not be notified separately of the arrangement.

B. On 21 January 2017 and thereafter:

First come first served. In case of any dispute, the Vendor reserves its absolute right to allocate any specified residential properties to any interested person.

- 1. Each of those persons and any one of the directors of each of the above mentioned companies incorporated in Hong Kong must submit:
 - a. the Registration of Intent duly completed and signed by the registrant (individual or company)
 - b. each cashier orders are in the amount of HK\$200,000 (the number of cashier orders shall be same as the number of specified residential properties the registrant is interested in purchasing) made payable to "DEACONS" which shall be used for part payment of the preliminary deposit when purchasing a specified residential property; and
 - c. a copy of the person's H.K.I.D. Card(s) or Passport(s) (as the case may be) or (if the registrant is a company incorporated in Hong Kong) copies of H.K.I.D. Card or Passport of the Director of the company, Business Registration Certificate, Certificate of Incorporation and the latest Annual Return of the company

to "The Sales Office" from 11:00 a.m. to 8:00 p.m. on 21 January 2017 and thereafter in order to register for eligibility to the selection of the specified residential properties remaining to be sold.

Companies not incorporated in Hong Kong are not eligible to purchase any of the specified residential properties of the Phase of the Development, whether or not the specified residential properties are included in this Information on Sales Arrangements.

Arrangements under adverse weather:

If Tropical Cyclone Warning Signal No. 8 or above or Black Rainstorm Warning Signal is in effect in Hong Kong at any time between the hours of 8:00 a.m. and 8:00 p.m. on any date of sale (other than the First Date of Sale), for the safety of the interested persons and the maintenance of order at The Sales Office, the Vendor reserves its absolute right to close The Sales Office. Details of the arrangement will be posted by the Vendor on the website (www.thepaviliabay.com.hk) designated by the Vendor for the Phase of the Development. The interested persons will not be notified separately of the arrangement.

甲. 2017年1月20日:

有意購買該等指明住宅物業的人士或在香港註冊成立的公司(不接受任何在香港以外註冊成立的公司)須遵從下列程序:-

- 1. 登記人須於 2017 年 1 月 18 日或之前 (2017 年 1 月 17 日或之前:上午 11 時至晚上 8 時,及 2017 年 1 月 18 日:上午 11 時至下午 4 時) 期間到 "售樓處" 遞交以下文件進行登記以取得 参加該 2017 年 1 月 19 日 的抽籤資格:
 - a. 已填妥及由每個登記人(個人或公司)簽署的購樓意向登記。任何相同登記人(無論 以其自己名義或與他方聯名)只可遞交最多**兩份購樓意向登記**。每份購樓意向登記可 認購最多**兩個指明住宅物業**。
 - b. 每份購樓意向登記須連同一張港幣\$200,000 本票(或如登記人有意認購兩個指明住宅物業,請遞交兩張本票,每張港幣\$200,000). 抬頭人為「的近律師行」。已繳交之本票將會作為購買指明住宅物業的部份臨時訂金;及
 - c. 該人士的香港身份證或護照(視屬何情況而定) 副本或(如登記人為香港註冊成立的公司)所有董事的香港身份證或護照、商業登記證書、公司註冊證書和最新的周年申報表副本。
- 2. 逾期登記恕不受理。購樓意向登記只適用於登記人本人及不能轉讓。

3. 抽籤安排:

- a. 抽籤將於 2017 年 1 月 19 日於 "售樓處" 進行,決定登記人選購指明住宅物業的優先 次序 ("優先次序")並將所有登記人分為一個或多個組別。抽籤結果,包括"優先 次序"、"登記號碼"、"分組結果"、"每組別報到時段"、及"每組別報到地點"("地點")、將於 2017 年 1 月 19 日下午 3 時或以後於"售樓處"公佈。"售樓處"於2017 年 1 月 19 日的開放時間為上午 11 時至晚上 8 時。
- b. 於出售首日,已遞交購樓意向登記的登記人須根據賣方公佈之相關 "每組別報到時段" 攜同其香港身份證或護照(視屬何情況而定) (如登記人為個人)或商業登記證書、公司註冊證書、最新的周年申報表和董事的香港身份證(如登記人為香港註冊成立的公司)及購樓意向登記的正式收據親臨 "地點"。經賣方確認並核實身份後方可享有選購指明住宅物業的資格。

- c. 賣方保留絕對權利在任何時間調整選購指明住宅物業的"分組結果"、及"每組別報 到時段"的時間和日期、及"地點"。
- d. 任何選購指明住宅物業的"分組結果"、"每組別報到時段"的時間和日期及"地點"的修改會張貼於"售樓處"。賣方將不另行通知登記人該等修改。
- e. 於其 "每組別報到時段"以外的時間才到達 "地點"的登記人將不享有選購指明住宅 物業的資格。
- 4. 抽籤以電腦操作。如抽籤過程及/或結果有任何錯誤或遺漏,賣方無須向登記人承擔任何責任。
- 5. 每份購樓意向登記下之登記人可根據抽籤結果的順序·揀選最多一個(如已連同該購樓意向登記遞交一張本票)或最多兩個(如已連同該購樓意向登記遞交兩張本票)在當時仍然可被 揀選的指明住宅物業。
- 6. 於簽署臨時買賣合約購入任何指明住宅物業前‧登記人可即場要求賣方加入組成該登記人之任何個人之一位或多位直系親屬作為聯名買方‧惟登記人必須出示令賣方滿意之有效證明文件證明親屬關係。賣方保留其絕對酌情權允許或拒絕登記人增加簽署臨時買賣合約的任何人士及/或人數。
- 7. 在收取購樓意向登記後,如發現登記人未能符合指定的登記要求,賣方保留權利拒絕其登記。被拒絕的購樓意向登記將不會納入以上的抽籤。
- 8. 將提供出售的指明住宅物業售完即止。任何已獲賣方委託的代理確認和核實身份、揀選指明 住宅物業的次序的登記人或任何已獲賣方委託的代理接受在"售樓處"輪候的人士均不保證 該登記人或人士能購得任何指明住宅物業,敬希垂注。
- 9. 如登記人並無購入任何指明住宅物業,或如登記人購入的住宅物業的數目少於遞交本票的數目,登記人或其適當獲授權人士可於 2017 年 1 月 21 日 或之後(上午 11 時至晚上 8 時內) 在"售樓處"取回本票。

於出售首日,如按照上述抽籤結果中所指示的揀選指明住宅物業過程完結後,餘下仍有可銷售之指明住宅物業,該等指明住宅物業將以先到先得形式在"售樓處"發售。如有任何爭議,賣方保留絕對權力以任何方式分配任何指明住宅物業予任何有意購買的人士。

登記人須到"售樓處"遞交以下文件進行登記以取得參加揀選餘下仍有可銷售之指明住宅物業的資格:

- a. 已填妥及由每個登記人(個人或公司)簽署的購樓意向登記。
- b. 一或多張 (每張)港幣\$200,000 本票 (本票數目須與登記人有意認購的指明住宅物業數目相同)·抬頭人為「的近律師行」。已繳交之本票將會作為購買指明住宅物業的部份臨時訂金;及

c. 該人士的香港身份證或護照(視屬何情況而定) 副本或(如登記人為香港註冊成立的公司)所有董事的香港身份證或護照、商業登記證書、公司註冊證書和最新的周年申報表副本。

賣方不接受任何在香港以外註冊成立的公司購買發展項目期數的任何指明住宅物業(不論是否本銷售 安排資料所列之住宅物業)。

惡劣天氣下之安排:

如在出售首日上午7時30分至晚上9時的任何時間內,八號或更高熱帶氣旋警告信號或黑色暴兩警告信號在香港生效,為保障登記人的安全及維持售樓處的秩序,賣方保留絕對權力更改遞交購樓意向登記的日期及/或時間(包括截止日期及/或時間)及/或將出售首日至其他日期及/或時間及/或關閉售樓處。賣方會將安排的詳情於賣方為發展項目期數指定的互聯網網站的網址(www.thepaviliabay.com.hk)內公佈,登記人將不獲另行通知。

乙. 2017年1月21日起:

以先到先得形式發售。如有任何爭議, 賣方保留絕對權力以任何方式分配任何指明住宅物業予任何 有意購買的人士。

- 1. 登記人須於 2017 年 1 月 21 日起上午 11 時至晚上 8 時 期間到 "售樓處" 遞交以下文件進行 登記以取得參加揀選餘下仍有可銷售之指明住宅物業的資格:
 - a. 已填妥及由每個登記人(個人或公司)簽署的購樓意向登記。
 - b. 一或多張 (每張)港幣\$200,000 本票 (本票數目須與登記人有意認購的指明住宅物業數目相同), 抬頭人為「的近律師行」。已繳交之本票將會作為購買指明住宅物業的部份臨時訂金;及
 - c. 該人士的香港身份證或護照(視屬何情況而定) 副本或(如登記人為香港註冊成立的公司)所有董事的香港身份證或護照、商業登記證書、公司註冊證書和最新的周年申報表副本。

不接受任何在香港以外註冊成立的公司購買發展項目期數的任何指明住宅物業(不論是否本銷售安排 資料所列之住宅物業)。

惡劣天氣下之安排:

如在任何出售日期(除出售首日)的上午8時至晚上8時的任何時間內,八號或更高熱帶氣旋警告信號或黑色暴兩警告信號在香港生效,為保障有意購買人士的安全及維持售樓處的秩序,賣方保留絕對權力關閉售樓處。賣方會將安排的詳情於賣方為發展項目期數指定的互聯網網站的網址(www.thepaviliabay.com.hk)內公佈,有意購買的人士將不獲另行通知。

The method to be used, where 2 or more persons are interested in purchasing a particular specified residential property, to determine the order of priority in which each of those persons may proceed with the purchase:

在有兩人或多於兩人有意購買同一個指明住宅物業的情況下,將會使用何種方法決定每名該等人士可購買該物業的優先次序:

Please refer to the above method 請參照上述方法

Hard copies of a document containing information on the above sales arrangements are available for collection by the general public free of charge at:

載有上述銷售安排的資料的文件印本可供公眾免費領取於:

Shops 3016 - 3017, Level 3 of D·PARK, 398 Castle Peak Road, Tsuen Wan, Hong Kong ("The Sales Office")

香港荃灣青山道 398 號愉景新城第三層 3016-3017 號舖("售樓處")

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